

## **Job description**

- Sales & Marketing activities at Karnataka Region
- Customer visits, reports preparation and updating in ERP software.
- Educating customer about the products & its features
- Preparing Quotations against customer enquiries
- Working with Govt. customers and preparing technical specifications for major projects & tenders
- Preparation of MIS Reports about the Market and updating to Management for timely action
- Achieving business target of 10 Cr / Annum from direct sales, Projects & Tenders assigned to them.
- RM is liable for the all performance of the team and achieves the liability for which they are liable.
- Be responsible for end to end sales: Lead Generation to closure and post closure relationship Management.
- Target Based Job of Sales, sales responsibility Benefits